



SYLLABUS – LIFE ONLY INSURANCE – 1-Day Live & OnDemand Class

Total Class Time: 6.5 hours (including lunch and breaks)

Class Hours: 9:00 - 3:30 Eastern Time

Class Materials: Next Generation LEM

9:00 AM *Introductory comments/Review agenda & instructional materials*

9:10 AM *UNIT #1 – General Insurance*

9:50 AM *UNIT #2 – Life/Health Insurance Underwriting*

10:20 AM **BREAK**

10:30 AM *UNIT #3 – Basics of Life Insurance*

11:00 AM *UNIT #4 – Types of Life Policies*

11:30 AM *UNIT #5 – Life Insurance Riders*

12:00 PM **LUNCH**

12:30 PM *UNIT #6 – Life Insurance Policy Options*

1:00 PM *UNIT #7 – Life Insurance Policy Provisions*

1:30 PM *UNIT #8 – Group Life Insurance*

1:45 PM **BREAK**

1:55 PM *UNIT #9 – Annuities*

2:15 PM *Unit #10 – Taxation of Life Insurance and Annuities*

2:50 PM *Unit #11 – Retirement Plans*

3:15 PM *State Laws Test Taking Tips*

3:30 PM *DISMISSAL*